

Pacific Yacht Systems

BY MELISSA GERVAIS

Boat owners understand the importance of quality service especially if the service provider is recommended by a fellow boater. Pacific Yacht Systems Inc., based in Richmond, BC, has built its mobile marine electrical business on client referrals. The qualified and knowledgeable PYS team shares a passion for boating and understands the value of having a safe, reliable vessel.

First time clients often comment that they appreciate the overall approach PYS has taken to their electrical concerns. In some instances, what seems like a simple repair can reveal a much more serious problem. PYS takes the time to ask questions and determine how the boat is used, for example do you anchor for days or always remain at the dock? Do you travel great distances or stay in the local waters? How you use your boat determines the equipment and systems you will need on board.

If you are unsure of the condition of your current electrical system, PYS recommends an Electrical Audit. The audit takes about 2 hours and evaluates everything from your batteries, connections, fuses and switches to your inverter and charger. You will receive a full written report along with recommendations for critical repairs, suggested fixes as well as a wish list. This priority list allows you to budget and plan for the future, one customer wrote, "I like the long-term thinking that PYS brings to their work—they design to your current wants, but also anticipate future needs."

Once you have decided to have the work done on your boat, PYS provides a written estimate and will communicate with you through the entire process. PYS only uses quality components that meet industry standards and their technicians make a point of explaining, clearly and in plain language, what they are doing and how each system works. Again, a customer said it best: "When they call manufacturers, they can talk engineer to engineer, but when they talk to me, it's boater to boater."

Sometimes a boater is simply looking for more information about a product or has a question about a particular issue. PYS maintains a comprehensive website (www.pysystems.ca) that contains a great deal of information and first-hand knowledge: Product Reviews gives



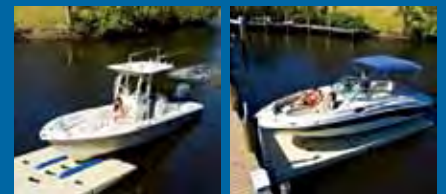
the pros and cons about all manner of marine products; Ask PYS and the Articles sections answer questions about all aspects of boating, presented in an easy-to-navigate format; all "Tech Talk" articles previously published in Pacific Yachting magazine are also featured for your convenience.

"PYS is thorough and precise. They are the very best of the best with electrical problems; they make a lot of effort to put the finish on the finish the first time!" When a customer makes this statement, it only reinforces PYS' catch phrase: Boating made simple—by design.

To book your electrical audit or for more information on the services available, contact Pacific Yacht Systems at (604) 284-5171, via email at solutions@pysystems.ca or visit www.pysystems.ca.



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